



YOUNG LIVING MEMBERSHIP TYPES AND BENEFITS	RETAIL MEMBER	WHOLESALE MEMBER	WHOLESALE MEMBER ON ER PROGRAM
<b>One-Off Membership Fee</b> With a purchase of a Basic Starter Kit or a Premium Starter Kit (options available).	X	✓	✓
<b>No Minimum / Regular Monthly Purchase</b>	✓	Basic commitment of 50PV per 12 months	Commitment of 50PV per month to earn points and 100PV per month to earn ER gifts
<b>Discounted Shipping Rates</b>	X	X	✓
<b>24% Discount Off Retail Price</b>	X	✓	✓
<b>Bonus Monthly PV Promotion Reward</b> When you reach 190PV or more in your monthly orders (PV = Personal Volume)*. <i>*Most Young Living products have a PV or point value.</i>	✓	✓	✓
<b>Young Living Compensation Plan Participation</b> Involves earning commission & business building by sharing Young Living	X	✓	✓
<b>Enjoy Benefits of YL Essential Rewards (ER) Program</b> <ul style="list-style-type: none"> <li>• Earn ER points with every order to use toward free product.                The % of PV points you earn depends on how many months you have consecutively placed ER orders:  <b>1-3 months:</b> 10% of each ER order    <b>4-24 months:</b> 20% of each ER order    <b>25+ months:</b> 25% of each ER order</li> <li>• Get rewarded with free product when you consecutively order a minimum of 100PV each month for 3, 6 and 9 months. Receive an exclusive blend on your 12<sup>th</sup> consecutive month and every 12 months after that!</li> <li>• Discounted pricing on exclusive ER kits.</li> <li>• Hassle free, automatic monthly delivery.</li> <li>• Change your order every month as you require.</li> <li>• Access to exclusive bonuses &amp; commissions like the Rising Star Team Bonus (purchasing downline required).</li> </ul>	X	X	✓
<b>Exclusive International YL Member Events &amp; Incentive Trips</b> Qualify for exclusive Young Living member events and incentive trips around the world.	X	✓	✓
<b>Cancel Membership Anytime*</b> Opt-out of your membership any time you like. <i>*Wholesale members who have built an organisation are required to cancel their Young Living account in writing, not via phone.</i>	✓	✓	✓